



JEFFREY S. WEIL

Senior Vice President

AREA OF SPECIALIZATION

Jeffrey S. Weil, has specialized in the sale and leasing of commercial properties since 1976, including exclusive tenant representation of lease renewals, lease restructuring, office facility relocation, laboratory and research & development, e-commerce, office property sales and build-to-suits. Exclusively represented requirements include AT&T (700,000 sf), ENRON (50,000 sf), State Farm (45,000 sf), Roche Diagnostics (45,000 sf), Impell (120,000 sf), Nationwide Insurance (72,000 sf) and numerous other firms. Over fifty completed sales transactions ranging from 5,000 to 210,000 square feet of investment and owner/user office properties.

BACKGROUND

One of only 10 brokers in the United States to have earned the Certified Commercial Investment Member (CCIM), the Society of Industrial and Office Realtors (SIOR), and NACORE'S Master In Corporate Real Estate Services with Honors (MCRS.h) designations. Founder of www.officetimes.com, one of the foremost websites for corporate real estate directors. Author and publisher of "Corporate Office Perspectives", which is in its 20th year of nationally, distributed publication. Numerous nationally published articles on subleasing, corporate real estate Internet, tenant representation and other topics. Past instructor on office leasing for SIOR and NACORE.

EDUCATION

Bachelor of Science Degree in Business Administration in 1975 from University of California, Berkeley. Master of Business Administration in 1976 from University of California, Berkeley. Graduated with Honors.

REPRESENTATIVE CLIENTS (PARTIAL LIST)

ENRON	Bechtel Nevada
Metropolitan Insurance	First American Title
Pacific Gas & Electric	California Casualty Insurance
Roche Diagnostics	Pacific Bell Information Service
Teradyne	Dow Chemical
Bailey Controls	McCutchen, Doyle, Brown & Enerson
Kaiser Materials	Shell Oil Company
California & Hawaiian Sugar	Decision ServCom
Nationwide Insurance	State Farm Insurance
Field, Richardson & Wilhelmy	

COLLIERS
INTERNATIONAL